SALES DOSSIER · SELLERS AND GUESTS

Every promoter with their own link

Your sellers manage their guests, their quota and their lists from a private link — without getting into your dashboard and without seeing your money. You see live who invited whom and how much each one sold.

PRIVATE LINK PER PROMOTER
QUOTA PER EVENT
AUTOMATIC COMMISSIONS
TEAMS WITH A LEAD

01 The idea, in four lines

Your promoters are salespeople, not a WhatsApp group. **Each one gets their own private link**: from there they add their guests, manage their quota and see how they're doing — without getting into your dashboard and without seeing a peso of your money. You see live who invited whom, how many got in and how much each one sold.

> **The real problem it solves**
>
> Lists that arrive over WhatsApp at two in the morning, as a voice note or a screenshot. At the door nobody knows whether that name is on the list or not, and at month-end there's an argument over who sold what that gets settled by whoever shouts loudest.

It comes in two tiers

Lists

Each promoter's private link, their guests with name and ID, their quota of comp passes and their lists. All loaded before the doors open.

Commissions and teams

Everything above plus the money side: commission per seller (percentage or fixed amount, and different per ticket type), teams with a lead who earns an override, how much you owe each one, live, and the record of what you've already paid.

02 What you won't find anywhere else

✓ **The quota is per event, and it can't be exceeded**

You give each promoter the lists you want with a ticket quota **per date**. When it runs out, it runs out: the system won't let them add one more. No need to trust that they'll remember or to check by hand how many they added.

✓ **What's given away at the bar is authorized by a supervisor, not the seller**

Each list's complimentary drinks are set by a supervisor with their code. The promoter hands out invitations; they don't hand out your stock. It's the separation that closes the classic hole in VIP lists.

✓ **The promoter doesn't see your money**

Their link shows what's theirs: their guests, their quota, their commission. They don't see the event's takings, the bar or the other promoters' guests. You can give access to someone you wouldn't give the dashboard to today.

✓ **The guest arrives with a ticket, not just a name**

The system emails the ticket to the guest and takes one off the quota. At the door it's scanned like any other, and if it's VIP that shows on the scan. Nobody argues with a piece of paper.

✓ **Commission is calculated on its own, on what was really sold**

No more month-end spreadsheet. And since you can set a different commission per ticket type, you can push what suits you to sell —presale, tables, early entry— without changing the price.

> **It works for birthdays too**
>
> The birthday group courtesy —the host plus companions on a single QR— and bulk loading by pasting the whole list are in the same module. It's the most common case for an event venue, and you don't need anything else.

03 Why GVenue, and not someone else

Every system in this business promises the same things. These six are the ones that, in practice, change how it feels to use it — and the ones you can check for yourself before you sign anything.

1 **Truly modular: you pay only for what you use**

GVenue isn't sold as a single license with fifty screens you'll never open. Each module is hired on its own and switched off on its own. If next month you don't use Promoters · Lists and Commissions, you drop it and it stops being billed. There's no «plan» forcing you to pay for what you don't need to get to what you do.

2 **Our prices are published**

Go to **gvenue.com.ar/armar**, tick what you need and see the total, today, without leaving your phone number or booking a demo. In the survey we did of the Argentine market (July 2026), no competitor publishes its prices: you have to ask for a consultation to find out what it costs. We'd rather you do the math before you talk to us.

3 **The venue's data belongs to the venue**

Your customer base, your sales and your history are yours: you export them to Excel whenever you want, without asking permission or paying extra to «release» them. And if one day you want to move the whole system to a server of your own, that version exists — you're never locked in.

4 **You talk directly to the developer**

No help desk, no middlemen: you talk to the person who builds the system, who gets your request the first time and solves it in the code. A specific request that doesn't exist today is quoted by the hour and, if it helps other venues, it joins the catalog for everyone. Several of the features published today were born exactly like that, requested by a client in production.

5 **Every module has its manual and its videos**

We don't leave you with an afternoon of training and good luck. Every module has a PDF manual with real screenshots of the system, plus video tutorials — in Spanish, with the manuals being translated into English one by one — so when someone new joins the team they learn it on their own, during their shift, without you having to explain it all over again.

6 **Anywhere in the world, in the language you need**

It's a cloud system: it works from any country, on a PC, a tablet or a phone. Today it speaks Spanish and English, and another language can be added on request. And it's 100% configurable: hours, names, permissions, prices and screens adapt to the way each client works, without switching systems.

> **And one that isn't a feature**
>
> We publish our **policies** —what we do and don't do with your data and your money— at gvenue.com.ar/politicas. They're written to be read, not to cover ourselves. And we work under a quality management system: **GVenue is going through internal audits of its Quality Management System, ahead of the external audit for its upcoming ISO 9001:2015 certification**.

04 The money, crystal clear

What we charge on, and what we don't

Our billing is **exclusively on ticket sales**. It's the rule that shapes everything else, and it's written in the contract:

WHAT YOU SELL	DOES IT CARRY A SERVICE FEE?
Tickets	Yes — it's the only thing GVenue bills.
Tables and parking	Yes: they're sold as one more admission, on the same basis.
Bar and drinks	**No.** It's 100% the venue's money.
Cloakroom	**No.** It's 100% the venue's money.
Merchandise and extras	**No.** It's 100% the venue's money.

The money we take no commission on is still recorded in the system —for your management, your history and each customer's spending— but it doesn't go through any account of ours.

The service fee is paid by the buyer

And you choose how you collect. It isn't an event-by-event decision: it's how your account runs.

Managed · paid by the buyer, 15%

It's the mode almost everyone uses. The venue pays **nothing**: no setup, no monthly fee for the box office, no commission. The fee is paid by whoever buys the ticket, and you receive **100% of the ticket price**.

Direct collection · 12%, to be agreed

You collect **100% in your account**: the buyer pays a **12%** fee and you pay it to us when each event closes. It's available after 3 events settled with us; the commission owed has a cap and, if it's exceeded or a settlement is overdue, online sales for the upcoming dates are paused. **The door is never cut off.**

How the money comes in, in order

The system doesn't depend on a single payment gateway. Channels are switched on and off per event, and this is the real order in which a venue works:

1. **Cash at the box office and at the door**
   The sale is entered in the system and recorded with its ticket. It's money you handle, in your register, and it still balances your cash count at the end of the night.

2. **Bank transfer to CVU**
   On by default. The buyer transfers and the settlement to the venue goes out in **under 24 business hours**, as per the contract.

3 **Crypto (USDT)**

Same circuit and same timeline as the transfer: settlement in under 24 business hours. Useful for customers from outside the country.

4 **Online payments, for those who pay by card on the internet**

It's the **online card** channel, not the center of the system, and it's switched on **only if you ask for it**. You connect **your** online payment account and the card sale goes **in full** into your account: GVenue keeps nothing from that transaction. The service fee on those sales is deducted later, in the event's settlement. When that money becomes **available** is set by your payment account, not by GVenue: check it there before counting on it.

5 **Your card terminal, for in-person cards**

The bartender or the cashier charges on your card terminal and records the sale as card in the system: the till close keeps card apart from cash. Connecting the terminal to the system, so the sale confirms itself, isn't available yet.

> **Refunds: how they really work**
>
> Refunds are an **option you switch on** (you can choose not to allow them, and many events don't). When a refund is made, the **net ticket price** is returned: the service fee isn't refunded.

The monthly fee

- **It's billed one month in advance.** You get a grace period of 10 to 15 days and staggered notices before any restriction — you'll never find the system switched off in the middle of an event over an invoice.
- **The prices in this dossier are the published ones.** Any special volume terms are **agreed by contract**, case by case: there's no automatic discount and no hidden price list.
- The fee is monthly, in US dollars, and it's invoiced in Argentine pesos at the exchange rate of the day.

05 The price

🎤 Promoters · Lists — USD 29/mo

Load your promoters and each one gets THEIR private link: from there they manage their guests, their free-pass quota and their lists, without entering your panel or seeing your money. You see live who invited whom, how many came in and how many are missing.

🎤 ⭐ Promoters · Commissions & teams — USD 29/mo

Everything in Lists + the money side: commission per promoter (percentage or fixed amount, and different per ticket type), teams with a leader who earns an override on what their people sell, what you owe each one live, and a record of what you already paid.

* Dollar amounts are reference values for the fully functional system with onboarding done by the client. In Argentina, invoicing and payment are in pesos at the current reference dollar rate. If anything additional has to be configured or developed, the price is agreed separately. Licenses outside Argentina are billed in USD via USDT (reference values, billed in USDT for licenses outside Argentina).

What other modules it adds up with

There are two bundles, and there will always be just two: there's no ladder of plans with ever-longer names.

BUNDLE	WHAT IT BRINGS TOGETHER	PRICE
🌙 **Full Night Essential**	For venues that don't sell tickets with GVenue: core Bar + cash till + basic reports + Access (list accreditation + blocklist) + basic staff (onboarding, schedules, attendance, handovers — without the payroll part). Pro add-ons are added separately or with Full Night Pro	USD 169/mo
🌙 ⭐ **Full Night Pro**	Full Night Essential + Staff with P&L (per-night pay and final balance) + Parking + VIP Sector + Cloakroom + the full Barra Pro bundle (Stock, Recipes, Promos, AI Photos, Pro Report). Includes 🧾 GV Factura. Kiosk, card terminal, GV Mesa, GV Cash, Merch and Consignment are hired separately	USD 349/mo

If a module already comes inside the bundle you hire, **it isn't charged separately**. And when a bundle grows with a new feature, whoever already pays for it gets it without a price increase.

06 Who made it?

GVenue is an Argentine system, made by **Gozzi.dev**: a software development studio based in Mar del Plata that works with each client directly.

Javier Gozzi · founder of GVenue and Gozzi.dev

He has been developing software since 2009. He was Technical Manager at El Divino Buenos Aires and Complejo Sobremonte (Mar del Plata), and then he wrote the system for the night: GVenue is designed from inside the club, with a packed door, a bar running out of stock and a register that doesn't add up. At GVenue he handles the product, the architecture, the backend, the infrastructure and the design.

linkedin.com/in/javgozzi

gvenue.com.ar/quienes-somos

Gozzi.dev's work

GVenue · modular system for venues and events

RespondIA · AI assistant to serve and sell on the web and WhatsApp

Gozzi Hosting · Argentine hosting on its own infrastructure

MG Muebles and **Caruso Centro MDQ** · commercial websites

Alisaplack · drywall construction

Porsche Design Tower Miami · the building's website, for Dezer Development

Why hire GVenue

1. **Made by people who know the night**
   It isn't generic software adapted to a nightclub: it was born from the technical management of nightlife venues, and that's why Promoters · Lists and Commissions solves real problems of a Saturday in the small hours.

2. **Direct support from the person who writes it**
   No help desk, no tickets: you talk to the person who writes the code.

3. **Made in Argentina, with published prices**
   Prices in US dollars in plain sight at gvenue.com.ar/armar, and support from Argentina (UTC−3).

4. **Truly modular**
   You hire only what you use —tickets, door, bar, tables, courts, music— and each module is switched on or off separately.

5. **100% configurable, and custom-built if something's missing**
   Hours, prices, rules and permissions are changed from the panel; what doesn't exist gets developed. Behind it there's a real studio, with a name and a face.

07 Next steps

You hire it yourself, in five minutes

Go to **gvenue.com.ar/armar**, tick Promoters · Lists and Commissions and whatever else you need most, and you'll see the monthly total right there. That same screen generates the contract with the detail of what you hired — no fine print and no salesperson breathing down your neck.

And before the fee starts running, you get a **15-day trial** to load your data and test it with your own information. If during that time you decide it's not for you, you haven't paid anything.

GVENUE.COM.AR/ARMAR/?LANG=EN

Shall we see it working with your numbers?

Half an hour on a video call, with your real menu or schedule loaded, is worth more than any presentation. Write to us and we'll set it up.

EMAIL	WEB	BUILD YOUR SYSTEM
somos@gvenue.com.ar	https://gvenue.com.ar	gvenue.com.ar/armar